# GEMSPRING

Gemspring Capital is a private equity firm specializing in middle market companies. With \$3.5 billion of capital under management, we provide flexible capital solutions and partner with talented management teams to help companies achieve their full potential.

## SIZE

# Platforms

• Revenue of up to \$1 billion per year

# Add-ons

• Revenue of at least \$5 million per year

# GEOGRAPHY

• HQ in United States and Canada

# TRANSACTION TYPES

- Corporate Carve-outs / Divestitures
- Growth Equity
- Leveraged Buyouts
- Preferred Equity
- Recapitalizations
- Restructurings
- Strategic Debt
- Structured Equity

## FIRM BACKGROUND

- Hands-on approach to help drive growth, market leadership, operational excellence and strategic value for our partner companies
- Flexible investment mandate with appetite for complexity and ability to provide tailored solutions
- 69-person team, including six dedicated business development professionals
- Completed 102 investments since 2016

# SECTOR FOCUS



## WHAT WE TARGET

- Industry leaders with growth potential that will benefit from our support and expertise
- Opportunities to leverage industry experience and executive network
- Complicated situations where we can provide tailored capital solutions

# GEMSPRING

CURRENT INVESTMENTS



HQ: Boise, ID Investment Date: May 2018 Financial Services: Commercial real estate financing solutions

# bobit

HQ: Torrance, CA Investment Date: November 2018 Business Services: B2B media, events & marketing solutions

# Clear Co.

HQ: Boston, MA Investment Date: September 2023 Software: Provider of Human Capital Management Software



HQ: Bakersfield, CA Investment Date: December 2021 Tech-Enabled Facility Services: Design-build mechanical and electrical solutions provider

#### 🗊 OPEXUS

HQ: Washington, D.C. Investment Date: November 2021 Software: Case management software solutions and IT services

#### Security101

HQ: West Palm Beach, FL Investment Date: December 2021 Tech-Enabled Facility Services: Provider of integrated security solutions

**UnitedGroup** 

HQ: Atlanta, GA Investment Date: December 2016 Insurance Services: TPA/MGA of health insurance products & services



HQ: Houston, TX Investment Date: July 2024 Business Services: Staffing for technology and engineering roles within the global energy sector



HQ: West Warwick, RI Investment Date: June 2023 Specialty Manufacturing: Developer and manufacturer of beauty & personal care products

# Crafty opes

HQ: Los Angeles, CA Investment Date: October 2019 Tech-Enabled Services: Full service visual effects & production services

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HQ: Houston, TX Investment Date: December 2021 Tech-Enabled Facility Services: Provider to commercial and industrial building owners

## OUTFORM.

HQ: Chicago, IL Investment Date: July 2019 Business Services: Designs and develops custom merchandising solutions



HQ: The Woodlands, TX Investment Date: December 2019 Industrial Services: Value-added industrial and specialty chemicals distributor



HQ: Bloomfield Hills, MI Investment Date: December 2020 Business Services: Wireless retail locations providing T-Mobile sales and services



HQ: Carson, CA Investment Date: August 2023 Industrial Services: Full-service plumbing solutions provider

#### 📥 Bridgeway

HQ: Pittsburgh, PA Investment Date: May 2021 Industrial Services: Provider of transportation and logistics services

Fenceworks

HQ: Riverside, CA Investment Date: November 2023 Industrial Services: Fencing installer and distributor

### MIDLAND

HQ: Kansas City, MO Investment Date: September 2023 Insurance Services: Value-added industrial products manufacturer and distributor

### 🔝 radancy

HQ: New York, NY Investment Date: April 2018 Software & Tech-Enabled Services: Employment recruitment software & services for enterprise clients



HQ: Sugar Land, TX Investment Date: December 2020 Software: Enterprise Asset Management (EAM) software provider



HQ: Flowood, MS Investment Date: June 2021 Healthcare: Designer and manufacturer of spinal hardware and biologics

# AmpliX

HQ: Norwood, MA Investment Date: November 2022 Business Services: Technology advisory services

#### CARR 📀 DUFE

HQ: Huntingdon Valley, PA Investment Date: March 2022 Industrial Services: Specialty electrical services provider

# ColdenSource

HQ: New York, NY Investment Date: May 2022 Insurance Services: Provider of data management solutions



HQ: Brookville, PA Investment Date: May 2023 Specialty Manufacturing: Manufacturer of custom-built drilling components

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HQ: Las Vegas, NV Investment Date: November 2022 Business Services: Tech-enabled provider of omni-channel marketing services

## **Skyline**<sup>.</sup>

HQ: Eagan, MN Investment Date: January 2020 Business Services: Provider of trade show and corporate event displays & services