GEMSPRING

Gemspring Capital is a private equity firm specializing in middle market companies. With \$3.5 billion of capital under management, we provide flexible capital solutions and partner with talented management teams to help companies achieve their full potential.

SIZE

Platforms

 Revenue of up to \$1 billion per year

Add-ons

Revenue of at least \$5 million per year

GEOGRAPHY

 HQ in United States and Canada

TRANSACTION TYPES

- Corporate Carve-outs / Divestitures
- Growth Equity
- Leveraged Buyouts
- Preferred Equity
- Recapitalizations
- Restructurings
- Strategic Debt
- Structured Equity

FIRM BACKGROUND

- Hands-on approach to help drive growth, market leadership, operational excellence and strategic value for our partner companies
- Flexible investment mandate with appetite for complexity and ability to provide tailored solutions
- 66-person team, including six dedicated business development professionals
- Completed 100 investments since 2016

SECTOR FOCUS



AEROSPACE & DEFENSE



BUSINESS SERVICES



CONSUMER



FINANCIAL & INSURANCE SERVICES



HEALTHCARE



INDUSTRIAL SERVICES



SOFTWARE & TECH-ENABLED SERVICES



SPECIALTY MANUFACTURING

WHAT WE TARGET

- Industry leaders with growth potential that will benefit from our support and expertise
- Opportunities to leverage industry experience and executive network
- Complicated situations where we can provide tailored capital solutions

GEMSPRING

CURRENT INVESTMENTS



HO: Boise, ID **Investment Date: May 2018** Financial Services: Commercial real estate financing solutions



HO: Houston, TX Investment Date: July 2024 **Business Services**: Staffing for technology and engineering roles within the global energy sector

HQ: West Warwick, RI

personal care products

Investment Date: June 2023

and manufacturer of beauty &



HQ: Carson, CA **Investment Date:** August 2023 **Industrial Services**: Full-service plumbing solutions provider

AmpliX

HO: Norwood, MA **Investment Date:** November 2022 **Business Services**: Technology advisory services

bobit

HO: Torrance, CA **Investment Date:** November 2018 Business Services: B2B media, events & marketing solutions

🚣 Bridgeway

HQ: Pittsburgh, PA **Investment Date: May 2021 Specialty Manufacturing:** Developer **Industrial Services**: Provider of transportation and logistics services

CARR 🔷 DUFE

HQ: Huntingdon Valley, PA **Investment Date: March 2022 Industrial Services**: Specialty electrical services provider

Clear Co.

HQ: Boston, MA **Investment Date:** September 2023 **Software**: Provider of Human Capital Management Software



HQ: Los Angeles, CA **Investment Date: October 2019** Tech-Enabled Services: Full service visual effects & production services



Fenceworks

HQ: Riverside, CA **Investment Date:** November 2023 **Industrial Services:** Fencing installer and distributor



HQ: New York, NY **Investment Date: May 2022 Insurance Services**: Provider of data management solutions

HQ: Bakersfield, CA Investment Date: December 2021 **Tech-Enabled Facility Services:** Design-build mechanical and electrical solutions provider



HQ: Houston, TX Investment Date: December 2021 **Tech-Enabled Facility Services:** Provider to commercial and industrial building owners



HQ: Kansas City, MO Investment Date: September 2023 Insurance Services: Value-added industrial products manufacturer and distributor



HQ: Brookville, PA **Investment Date: May 2023** Specialty Manufacturing: Manufacturer of custom-built drilling components

🗊 OPEXUS

HO: Washington, D.C. **Investment Date**: November 2021 **Software**: Case management software solutions and IT services

OUTFORM.

HO: Chicago, IL **Investment Date:** July 2019 **Business Services:** Designs and develops custom merchandising solutions

in radancy

HO: New York, NY **Investment Date: April 2018** Software & Tech-Enabled Services: Employment recruitment software & services for enterprise clients

BROR

HO: Las Vegas, NV **Investment Date:** November 2022 **Business Services**: Tech-enabled provider of omni-channel marketing services

Security 101

HO: West Palm Beach, FL **Investment Date**: December 2021 **Tech-Enabled Facility Services:** Provider of integrated security solutions

HQ: The Woodlands, TX **Investment Date:** December 2019 Industrial Services: Value-added industrial and specialty chemicals distributor

sıgga

HQ: Sugar Land, TX Investment Date: December 2020 Software: Enterprise Asset Management (EAM) software provider

Skyline[.]

HQ: Eagan, MN **Investment Date:** January 2020 **Business Services**: Provider of trade show and corporate event displays & services

UnitedGroup

HO: Atlanta, GA **Investment Date:** December 2016 Insurance Services: TPA/MGA of health insurance products & services



HO: Bloomfield Hills, MI Investment Date: December 2020 **Business Services**: Wireless retail locations providing T-Mobile sales and services



HO: Flowood, MS **Investment Date:** June 2021 Healthcare: Designer and manufacturer of spinal hardware and biologics